

**NEW ZEALAND SNOW SPORTS INSTRUCTORS ALLIANCE INC.  
FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2008**

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**DIRECTORY**

<b>Nature of Business</b>	Snow sports training & accreditation
<b>Telephone</b>	(03) 451-1533
<b>IRD Status</b>	Tax Exempt
<b>CEO</b>	Miles Davidson
<b>President</b>	Peter Baker
<b>Vice President</b>	Adam Dooney
<b>Ski Division</b>	Gavin McAuliffe
<b>Snowboard Division</b>	Matt Phare
<b>Telemark Division</b>	Greg McIntyre
<b>Snow School Directors Rep</b>	Michel Marchand
<b>North Island Rep</b>	Glenn Bradley
<b>Co-opted</b>	Bridget Legnavsky
<b>Executive officer</b>	Marilyn Armstrong
<b>Course Director Alpine</b>	Stephanie Brown
<b>Course Director Snowboard</b>	Mat Phillips
<b>Bankers</b>	Westpac
<b>Auditor</b>	Rotto & Associates

The accompanying notes on pages 8 - 10 form part of these financial statements.

## AUDITOR'S REPORT

### To The Members of New Zealand Snow Sports Instructors Alliance Incorporated (NZSIA)

We have audited the financial statements on pages 3 – 10. The financial statements provide information about the past financial performance of NZSIA and its financial position as at 31 December 2008. This information is stated according to the accounting policies set out on pages 8 – 10.

### INCORPORATION'S RESPONSIBILITIES

The NZSIA committee is responsible for the preparation of financial statements which reflect the financial position of the NZSIA as at 31 December 2008 and of the results of its operations for the year ended 31 December 2008.

### AUDITOR'S RESPONSIBILITIES

It is our responsibility to express an independent opinion on the financial statements presented by the Committee.

### BASIS OF OPINION

An audit includes examining, on a test basis, evidence relevant to the amounts and disclosures in the financial statements. It also includes assessing the significant estimates and judgements made by the Committee in the preparation of the financial statements, and whether the accounting policies are appropriate to the NZSIA's circumstances consistently applied and adequately disclosed.

We conducted our audit in accordance with generally accepted auditing standards in New Zealand. We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatements, whether caused by fraud or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

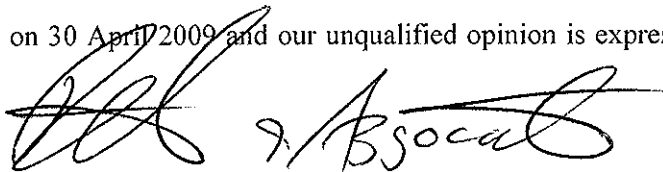
Other than in our capacity as auditors we were engaged to format the annual accounts from NZSIA's general ledger and their source documentation. We have no other relationship with, or interests in, the NZSIA. The NZSIA committee has taken responsibility for the financial statements.

### UNQUALIFIED OPINION

In our opinion, the financial statements on pages 3 – 10, comply with generally accepted accounting practise in New Zealand and fairly reflect the financial position of the NZSIA as at 31 December 2008 and the results of its operations for the year ended 31 December 2008.

Our audit was completed on 30 April 2009 and our unqualified opinion is expressed as at that date.

Rotto & Associates  
Chartered Accountants



Queenstown

**NEW ZEALAND SNOW SPORTS INSTRUCTORS ALLIANCE INC.**  
**STATEMENT OF FINANCIAL POSITION**  
**FOR THE YEAR ENDED 31 DECEMBER 2008**

**ASSETS**

		2008	2007
<b>CURRENT ASSETS</b>			
Bank	note 3	\$ 73,677	\$ 42,341
Accounts receivable	note 4	20,272	10,821
Income taxes receivable		0	8,512
GST receivable		1,940	0
Prepaid expenditure		7,759	0
Inventory	note 5	<u>11,992</u>	<u>34,874</u>
		115,640	96,548
<b>FIXED ASSETS</b>			
	note 6	82,959	44,868
<b>INVESTMENTS</b>			
	note 7	<u>379,263</u>	<u>419,278</u>
		<u>\$ 577,862</u>	<u>\$ 560,694</u>

**LIABILITIES AND EQUITY**

**CURRENT LIABILITIES**

Accounts payable and accrued liabilities		\$ 3,174	\$ 4,182
Subscriptions paid in advance		14,550	9,933
GST payable		<u>0</u>	<u>40,225</u>

**TOTAL LIABILITIES**

17,724                      54,340

**EQUITY**

**RETAINED EARNINGS**

560,138                      506,354  
\$ 577,862                      \$ 560,694

Approved by the Committee

  
President

  
Executive Officer

Date 15.05.2009.

Date 15-05-2009.

The accompanying notes on pages 8 - 10 form part of these financial statements.

**NEW ZEALAND SNOW SPORTS INSTRUCTORS ALLIANCE INC.  
STATEMENT OF FINANCIAL PERFORMANCE & MOVEMENTS IN EQUITY  
FOR THE YEAR ENDED 31 DECEMBER 2008**

	2008	2007
Income		
Subscriptions	\$ 112,867	\$ 108,729
Ski courses	Page 5 26,227	41,538
Snowboard instructors	Page 6 12,835	22,345
Telemark	Page 6 161	637
Adaptive	Page 6 -1,322	0
Net operating income	150,768	173,249
Interest income	27,009	29,781
Total income	<u>177,777</u>	<u>203,030</u>
Expenditure		
Accounting fees	2,166	816
Administration and Secretary costs	21,605	14,076
AGM expenses	1,210	796
Audit fees	2,304	2,304
Badges & pins	2,531	747
Bank, credit card and investment fees	2,977	2,432
CEO	14,293	16,588
Committee meetings	25,031	28,355
Depreciation	5,551	5,092
General	2,712	622
Insurance	2,425	2,407
Interski	1,886	29,188
ISIA	1,071	817
Loss on disposal of assets	0	622
Office rent	8,376	6,124
Postage & stationery	6,016	9,927
Repairs & maintenance	0	638
NZSAA meeting costs	1,273	1,779
Scholarships	6,044	0
Subscription arrears written off	10,701	10,366
Telephone & tolls	1,289	2,021
Vehicle - Admin	2,492	1,745
Web-site costs	2,040	2,290
	<u>123,993</u>	<u>139,752</u>
<b>Surplus before taxation and prior period adjustment</b>	53,784	63,278
Income tax expense	0	4,358
	53,784	58,920
<b>Prior period adjustment</b>		
Subscription arrears written off	Note 9 0	10,822
<b>Surplus for the Year</b>	53,784	48,098
Retained earnings at beginning of year	506,354	458,256
<b>RETAINED EARNINGS AT END OF YEAR</b>	<u>\$ 560,138</u>	<u>\$ 506,354</u>

The accompanying notes on pages 8 - 10 form part of these financial statements.

**NEW ZEALAND SNOW SPORTS INSTRUCTORS ALLIANCE INC.  
STATEMENT OF FINANCIAL PERFORMANCE - SKI COURSES  
FOR THE YEAR ENDED 31 DECEMBER 2008**

	<b>2008</b>	<b>2007</b>
Income		
Course fees	\$ 289,613	\$ 256,289
Manual sales	<u>13,868</u>	<u>12,011</u>
	<u>303,481</u>	<u>268,300</u>
Expenditure (recovery)		
ACC	5,397	5,829
Accommodation and meals	20,839	15,920
Administration	11,250	8,500
Bank fees and charges	3,555	3,100
Course wages	161,653	137,005
Depreciation	23,173	8,348
Depreciation recaptured on asset disposal	-2,827	0
Examiners clinic	11,356	12,643
General	257	0
Lecture expenses	1,902	2,415
Loss on disposal of assets	0	85
Manual production	10,844	12,142
Motor vehicle	5,422	4,595
Postage & stationery	3,157	2,050
Telephone & tolls	1,495	1,266
Travel	8,908	5,940
Uniforms	8,973	5,129
Web-site costs	<u>1,900</u>	<u>1,795</u>
	<u>277,254</u>	<u>226,762</u>
<b>Net operating income - Ski Courses</b>	<b>\$ <u>26,227</u></b>	<b>\$ <u>41,538</u></b>

The accompanying notes on pages 8 - 10 form part of these financial statements.

**NEW ZEALAND SNOW SPORTS INSTRUCTORS ALLIANCE INC.**  
**STATEMENT OF FINANCIAL PERFORMANCE - SNOWBOARD INSTRUCTORS, TELEMAR & ADAPTIVE**  
**FOR THE YEAR ENDED 31 DECEMBER 2008**

<b>SNOWBOARD INSTRUCTORS</b>	<b>2008</b>	<b>2007</b>
Income		
Course fees	\$ 227,489	\$ 208,604
Manual sales	<u>9,158</u>	<u>9,796</u>
	<u>236,647</u>	<u>218,400</u>
Expenditure (recovery)		
ACC	5,397	5,829
Accommodation and meals	16,472	19,470
Administration	10,500	7,500
Bank fees and charges	2,950	2,600
Course wages	119,781	115,506
Depreciation	22,472	5,525
Depreciation recaptured on asset disposal	-4,063	
Examiners clinic	15,491	7,481
Lecture expenses	2,053	2,241
Manual production	4,823	7,275
Motor vehicle	6,139	6,429
Postage & stationery	5,655	3,337
Telephone & tolls	1,004	1,085
Travel	7,362	6,493
Uniforms	5,876	3,490
Web-site costs	<u>1,900</u>	<u>1,794</u>
	<u>223,812</u>	<u>196,055</u>
<b>Net operating income - Snowboard Instructors</b>	<u>\$ 12,835</u>	<u>\$ 22,345</u>
<b>TELEMAR</b>	<b>2008</b>	<b>2007</b>
Income		
Course fees	\$ <u>6,159</u>	\$ <u>5,231</u>
Expenditure		
Accommodation and meals	0	91
Administration	250	250
Bank fees and charges	100	0
Course wages	5,221	4,053
Postage & stationery	123	116
Travel	<u>304</u>	<u>84</u>
	<u>5,998</u>	<u>4,594</u>
<b>Net operating income - Telemark</b>	<u>\$ 161</u>	<u>\$ 637</u>
<b>ADAPTIVE</b>	<b>2008</b>	<b>2007</b>
Income		
Course fees	\$ <u>2,489</u>	\$ <u>0</u>
Expenditure		
Accommodation and meals	404	0
Course wages	2,889	0
Telephone	9	
Travel	<u>509</u>	<u>0</u>
	<u>3,811</u>	<u>0</u>
<b>Net operating income - Adaptive</b>	<u>\$ -1,322</u>	<u>\$ 0</u>

The accompanying notes on pages 8 - 10 form part of these financial statements.

**NEW ZEALAND SNOW SPORTS INSTRUCTORS ALLIANCE INC  
FIXED ASSET AND DEPRECIATION SCHEDULE  
FOR THE YEAR ENDED 31 DECEMBER 2008**

Description	Purch	Cost	Add/Disp	Cost	Depn	Months	Acc Depr	Adj	Depn	Acc Depr	NBV
<u>Alpine</u>											
2 UHF Uniden Radios	21/05/97	530		530	39.60%	12	528		2	530	0
Video recorder	28/07/00	1,166		1,166	39.60%	12	1,139		11	1,150	16
Landcruiser	15/12/04	32,491	-32,491	0	26.00%	12	19,585	-19,585	0	0	0
Vehicle proof rod	1/07/05	652	-652	0	18.00%	12	254	-254	0	0	0
Video	15/09/01	2,132		2,132	33.00%	12	1,960		57	2,017	115
Cordless Drill & batteries	18/10/99	465		465	11.40%	12	293		172	465	0
Advertising banner	6/07/06	976		976	48.00%	12	588		186	774	202
Camcorde	31/05/06	1,089		1,089	48.00%	12	705		184	889	200
Website Development	1/06/07	8,205		8,205	60.00%	12	2,887		3,191	6,078	2,127
Prado	10/01/08		52,047	52,047	36.00%	12	0		18,737	18,737	33,310
Prado bars & roof box	30/04/08		1,512	1,512	36.00%	8			363	363	1,149
Portable DVD players	1/06/08		520	520	48.00%	7			146	146	374
Portable DVD players	1/11/08		1,557	1,557	48.00%	2			125	125	1,432
		<b>47,706</b>	<b>22,493</b>	<b>70,199</b>			<b>27,939</b>	<b>-19,839</b>	<b>23,173</b>	<b>31,273</b>	<b>38,926</b>

General

Office chair	10/10/00	97		97	18.00%	12	74		23	97	0
Payroll software	21/01/02	999		999	40.00%	12	953		18	971	28
Brother fax	30/04/02	844		844	33.00%	12	758		28	786	58
CD writer	8/04/03	324		324	48.00%	12	310		14	324	0
Gmax Celeron computer	10/01/05	2,163		2,163	48.00%	12	1,859		146	2,005	158
Kyocera 14 PPM Laser	10/01/05	659		659	48.00%	12	566		45	611	48
Office professional	10/01/05	732		732	48.00%	12	630		49	679	53
MYOB V14 Software	10/01/05	219		219	48.00%	12	188		31	219	0
2 x office desks	1/04/07	1,475		1,475	15.60%	12	173		203	376	1,099
Storage cupboard	1/04/07	1,333		1,333	12.00%	12	121		145	266	1,067
Card printer	1/06/07	3,538		3,538	30.00%	12	622		875	1,497	2,041
Website development	1/06/07	10,216		10,216	60.00%	12	3,594		3,973	7,567	2,649
		<b>22,599</b>	<b>0</b>	<b>22,599</b>			<b>9,848</b>	<b>0</b>	<b>5,551</b>	<b>15,399</b>	<b>7,200</b>

Snowboard Instructors

Sony Digticam Video 778	6/10/05	921		921	40.00%	12	623		119	742	179
Toyota Prado 778	21/11/02	31,111	-31,111	0	26.00%	12	24,507	-24,507	0	0	0
Digital camera 778	13/04/04	1,437		1,437	48.00%	12	1,307		62	1,369	68
Website development	1/06/07	8,205		8,205	60.00%	12	2,887		3,191	6,078	2,127
Prado	10/01/08		52,047	52,047	36.00%	12			18,737	18,737	33,310
Prado bars & roof box	30/04/08		1,512	1,512	36.00%	8			363	363	1,149
		<b>41,674</b>	<b>22,448</b>	<b>64,122</b>			<b>29,324</b>	<b>-24,507</b>	<b>22,472</b>	<b>27,289</b>	<b>36,833</b>
<b>Total</b>		<b>111,979</b>	<b>44,941</b>	<b>156,920</b>			<b>67,111</b>	<b>-44,346</b>	<b>51,196</b>	<b>73,961</b>	<b>82,959</b>
<b>OPENING NBV</b>		<b>44,868</b>									

**ROTTIO & ASSOCIATES**  
CHARTERED ACCOUNTANTS

The accompanying notes on pages 8 - 10 form part of these financial statements.

**NEW ZEALAND SNOW SPORTS INSTRUCTORS ALLIANCE INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 31 DECEMBER 2008**

**1 STATEMENT OF ACCOUNTING POLICIES**

The NZSIA is incorporated under the Incorporated Societies Act 1908 and is required to provide a financial report which discloses income and expenditure as well as assets and liabilities. These financial statements have been prepared in accordance with generally accepted accounting practise.

**GENERAL ACCOUNTING POLICIES**

The measurement base adopted is that of historical cost using accrual accounting. Reliance is placed on the fact the NZSIA is a going concern.

**PARTICULAR ACCOUNTING POLICIES**

The following particular accounting policies which materially affect the measurement of income and expenditure and financial position have been applied.

(a) Accounts Receivable

Accounts receivable are stated at their estimated net realisable value after due allowance for collectability of subscriptions from prior years.

(b) Investments

Short-term bank deposits are classified as held to maturity. They are measured at amortised cost using the effective interest method, i.e. net interest is accounted for as it is earned.

(c) Inventory

Inventory is valued at the lower of cost and net realisable value on a first-in, first-out basis.

(d) Depreciation

Depreciation has been charged on a diminishing value basis over the estimated remaining lives of assets less estimated residual value. The depreciation rates used range from 11.4% - 60% as per the attached fixed asset register.

(e) Fixed Assets

Fixed assets are stated at cost less accumulated depreciation.

(f) GST

These accounts have been prepared exclusive of Goods and Services Tax .

(g) Income Taxes

The NZSIA has tax exempt status as is a body promoting amateur sports.

(h) Differential Reporting

The NZSIA qualifies for differential reporting as it is not publicly accountable and it is not large as defined in the framework for differential reporting. The society has taken advantage of all available differential reporting exemptions.

**CHANGES IN ACCOUNTING POLICIES**

All policies have been applied on bases consistent with those used in previous years except for the reporting for income tax. The NZSIA achieved Tax Exempt status as at 4 October 2007. Accordingly, the accounts are reported on a tax exempt basis from 1 January 2008. Comparative figures have not been restated.

**NEW ZEALAND SNOW SPORTS INSTRUCTORS ALLIANCE INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 31 DECEMBER 2008**

**2 OTHER INFORMATION**

There are no known commitments or contingent liabilities at year end.

**3 Bank**

	<b>2008</b>	<b>2007</b>
Westpac operating account	\$ 63,597	\$ 40,032
Westpac savings account	<u>10,080</u>	<u>2,309</u>
	<u>\$ 73,677</u>	<u>\$ 42,341</u>

**4 Accounts receivable**

	<b>2008</b>	<b>2007</b>
Accrued interest	\$ 6,847	\$ 120
Subscriptions in arrears	<u>13,425</u>	<u>10,701</u>
	<u>\$ 20,272</u>	<u>\$ 10,821</u>

**5 Inventory**

	<b>2008</b>	<b>2007</b>
Uniforms	\$ 0	\$ 7,267
Manuals, DVD's and covers	10,601	26,045
Badges	<u>1,391</u>	<u>1,562</u>
	<u>\$ 11,992</u>	<u>\$ 34,874</u>

**6 Fixed Assets**

	<b>2008</b>	<b>2007</b>
Ski, at cost	\$ 70,199	\$ 47,706
Less accumulated depreciation	<u>31,273</u>	<u>27,939</u>
	<u>38,926</u>	<u>19,767</u>
General, at cost	22,599	22,599
Less accumulated depreciation	<u>15,399</u>	<u>9,848</u>
	<u>7,200</u>	<u>12,751</u>
Snowboard Instructors, at cost	64,122	41,674
Less accumulated depreciation	<u>27,289</u>	<u>29,324</u>
	<u>36,833</u>	<u>12,350</u>
	<u>\$ 82,959</u>	<u>\$ 44,868</u>

**7 Investments**

	<b>2008</b>	<b>2007</b>
Westpac term deposits - varying rates	\$ 252,219	\$ 101,411
ASB term deposit	<u>50,000</u>	<u>0</u>
Westpac Managed Investments		
AXA mortgage backed funds	1,986	47,845
Perpetual Trust Mortgage Fund	2,167	95,440
Tower MortgagePlus Trust	58,514	95,331
Westpac Mortgage Investment Fund	1,460	63,536
Cash & call balances	<u>12,917</u>	<u>15,715</u>
	<u>77,044</u>	<u>317,867</u>
	<u>\$ 379,263</u>	<u>\$ 419,278</u>

The Tower MortgagePlus Trust balance is not accruing interest and is currently frozen, however, the capital is expected to be received in full.

**NEW ZEALAND SNOW SPORTS INSTRUCTORS ALLIANCE INC.  
NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2008**

<b>8 Total Operating Revenue</b>	<b>2008</b>	<b>2007</b>
Subscription	\$ 112,867	\$ 108,729
Course fees	525,750	470,124
Interest	27,009	29,781
Other	<u>23,026</u>	<u>21,807</u>
	<u>\$ 688,652</u>	<u>\$ 630,441</u>

**9 Prior period Adjustment**

As at 31 December 2006, Subscriptions in arrears was shown as \$13,022, made up of gross subscriptions in arrears of \$19,899 less subscriptions in advance of \$6,867. \$10,822 of the gross subscriptions in arrears was considered not recoverable and is separately disclosed to stakeholders in these financial statements.

**10 Related party Transactions**

Transactions between NZSIA and the following offices/members include:

Miles Davidson	CEO Duties
Executive Committee	Attending Meetings

All transactions are made on a commercial basis.