

# NZSIA

## NEW ZEALAND SNOWSPORTS INSTRUCTORS ALLIANCE

**NZ SNOWSPORTS INSTRUCTORS ALLIANCE INC**

**47th ANNUAL GENERAL MEETING**

**PEAK FUNCTIONS, WANAKA**

**Saturday 16th JUNE 2018 AT 5.30pm**

**1. Present 545pm:**

65 members

**2. Apologies:**

Fiona Boyer, Chris Hazeldine, Caesar Piotto, Marc Davies, Justin Stoddard

Welcome to the 47<sup>th</sup> Annual AGM, to the 2018 season.

**3. Confirmation of Minutes of meeting 15/6/2017:**

The minutes held at Peak Functions 2017, as circulated, are approved

**Carried**

**4. Matters arising:**

No matters arising

**5. President's Report:**

Peter Clinton-Baker presented his report.

- Record season at every level
- Membership up 15% approx. year on year
- Financially the Alliance is in very good shape, Dan to cover in finance report
- Health and Safety – very low incident rate
- Dan Bogue appointed to ISIA technical committee. This is an acknowledgement of NZSIA and its standing in the international committee
- Now a year round business – all 12 months of the year NZSIA run a course
- With a solid financial base now in position to give back to Snow Sports Industry through various initiatives
- Tech team days – great chance to go onto the hill with the team
- Big thanks to Board, Office, Cardrona and all the resorts that host us providing lift passes and training rooms. Greatly appreciated!
- Big thanks to the course Managers for doing a fantastic job and keeping it all together!!

## 6. Financial Accounts for year to 31/12/2017

The financial report was presented by Daniel Bogue

Gross Income from all sources	\$1,243,372
(Increase of \$209,124 from 2017 but amount includes \$40,000 subs from 2016)	
Total expenses	\$1,056,269
Surplus after expenses	\$ 187,103
Direct Wage	55.7% of expenses
Administration	\$74,592 (\$40,000 from 2016)
Ski	\$72,795
Snowboard	\$39,525
Telemark	\$251
Adaptive	\$-60

### Total Members Funds Dec 2017 - \$1,076,401

Reserve fund 2011	\$350,000
Reserve fund 2013 + 11% CPI	\$388,000
Reserve fund 2014 + 2% CPI	\$395,918
Reserve fund 2015 +1% CPI	\$399,917
Reserve fund 2016 +0% CPI	\$399,917
Reserve fund 2017+2% CPI	\$407,915

**2018 Budget requests: Interski allocation/asset replacement (vehicles). Continued E Learning development and Fundamentals development.**

## 7. Constitution changes

- The constitution as it reads now:

*viii) A North and South Island Representative elected at the annual general meeting - if there is no representation of either in the other positions.*

- The proposed change:

*viii) North or South Island Representative – 3-year term. Representative elected at the Annual General Meeting – if there is no representative residing in the respective island amongst the other positions.*

The constitution change, as stated above, is approved

**Carried**

### Instructor of the year 2017

- Kim Cosman of Remarkables – congratulations!!

Lots of nominees from the ski schools. Kim specialises in adaptive up at The Remarkables. She had a great support crew that came over to the awards night – a great evening out celebrating a great achievement!

#### **Board positions**

- No board elections tonight
- Questioned about how to get the president and vice president positions elections out of synch
- Rachael's Snowsports rep position is up for re-election – that process will be decided by the end of the month.

#### **Telemark – Greg McIntyre**

- Telemark run just a few courses a year. This year trying to split the level one.
- Having a trainers training camp this year
- Telemark is the perfect cross-over – fit in the middle between snowboard and ski. Ideal thinking division!!
- Doing a MT Hutt course this year for the first time in years to try and get back into Canterbury

#### **Adaptive – Jane Stevens**

- Rewriting the manual – all hands on deck
- Running some development camps around NZ this year- 1 in north island, 2 in the south island
- Emerging into elearning hopefully this season
- Interski – will send 1.5 people to Interski?
- Crossover potential – don't have to think too hard – just need to be adaptable.....

#### **Coaching Pathway – Keith Stubbs**

- Partnership with Snowsports NZ. Big thanks to SSNZ – been really invested in this as much as NZSIA
- This involves combining Ski and Snowboard together
- Key people – Sean Thompson, Tim Café and Richie Johnston
- Richie Johnston - Been running evening sessions. These sessions also have a live feed thru Facebook on a private group
- Tim Café – Race One – turns into Intro to Race. From there fit in with the pathway go into coaching seminar. Currently finalising Alpine Race Coach – rolling out during October 2018 hopefully

#### **Fundamentals – Paul Philip**

- Big thanks to Rach and Colin, Cilla and Ben for the support
- Summer developments – all major ski fields on board. Now a national framework to teach people to ski and snowboard
- New class tag system
- Downloads and resources now available
- Adaptive class card – now has a web page on the NZSIA website
- Info doc for primary and secondary schools
- Info docs and PowerPoint for snow schools and instructors
- Engaged Claire Dooney acting as a funding specialist – see if we can source funds from the wider community

## **8. General Business**

### **Interski for New Zealand –**

- There was interest from the membership to try to be a host for Interski in the future.
- The project would be long term, try a couple times at Interski to showcase what we have to offer

### **Yusuke Inoue asked – What is the future of NZSIA?**

- Domestically to work with our Snowsport schools – work on a collaborative model. Respond to market demand
- Off shore – riding on a wave from demand. A significant number of the people attending the AGM has worked for NZSIA overseas including China. We are working alongside our stake holders
- Providing world class instructors domestically and internationally and providing work worldwide for the trainers
- Digitally – currently developing further with elearning and the goal is to gain consistency between all the divisions
- Improve our online presence – recently developed a communication plan with the assistance of Alex Kerr
- If members want to see certain projects online – take the ideas to the committees
- Have we got the infrastructure to deal with the growth? We are running at capacity at time. We are not looking for more work but continuing to work with our current training providers
- China is an unknown as to the road it will take us on

Meeting Closed – 640pm