



NZ SNOWSPORTS INSTRUCTORS ALLIANCE INC
48th ANNUAL GENERAL MEETING
Edgewater, WANAKA
Saturday 15th JUNE 2019 AT 5.30pm

Welcome to the 48th Annual AGM, to the 2019 season.

1. Present 545pm:

67 members present

2. Apologies:

Ashley Murphy, Dave Grogan, Chris Scoles, Dean Hunter, Simon Wilkinson, Marc Davies

3. Confirmation of Minutes of meeting 16/6/2018:

The minutes held at Peak Functions 2018, as circulated, are approved

Carried

4. Matters arising:

No matters arising

5. Notice of general business

Update from SAANZ

6. Financial Accounts for year to 31/12/2018: The financial report presented by Daniel Bogue

Membership

Approaching 2500 members

37% of candidates joining our courses overseas

Financial Overview		
	2018	2017
Total Gross Income	\$1,523,405	\$1,243,372
Total Expenses	\$1,369,539	\$1,056,269
Surplus	\$153,866	\$187,103
Direct Wage to Revenue	48.9%	50.1%

Total Income by Division

	2018	2017
Ski Course fees	\$814,306	\$622,913
Snowboard course fees	\$413,841	\$321,928
Adaptive Course fees	\$7,633	\$4,747
Telemark course fees	\$7,864	\$3,504
Subscriptions	\$181,943	\$218,190

Surplus by Division

	2018	2017
Admin	\$(43,649)	\$74,592
Ski	\$146,037	\$72,795
Snowboard	\$52,847	\$39,525
Telemark	\$(51)	\$(60)
Adaptive	\$(4)	\$251
Coaching	\$(1,314)	\$-

Reserve Fund

Reserve fund 2011	\$350,000
Reserve fund 2013 + 11% CPI	\$388,000
Reserve fund 2014 + 2% CPI	\$395,918
Reserve fund 2015 +1% CPI	\$399,917
Reserve fund 2016 +0% CPI	\$399,917
Reserve fund 2017+2% CPI	\$407,915
Reserve fund 2018+2% CPI	\$416,073

7. SAANZ

An agreement has been signed for 2019 between NZSIA and SAANZ. NZSIA is working with ski areas to try and keep growing membership base and support the industry.

- 50% discount on level 1,2 and 3 exams for full time members in the ski school
- Iwi run program in North Island – give them 2 free level ones

- Marlborough institute of technology – offering them a discount

Keep feedback coming back on how we invest in the industry – open to discussion

This initiative is for 1 year. NZSIA will be collecting data on how and where participants are coming from and then work with the ski areas on if we can expand for the future.

8. Constitution changes

Proposed Motions for constitution change: (constitution link [here](#))

1. Constitution change in regards to eligibility to be on the board

Current wording:

Members of the Board shall be paid up ordinary members of the Alliance, preferably actively involved in the snowsports instruction industry and have the legal right to work in New Zealand.

Proposed change to be voted on:

Members of the board shall be paid up ordinary members of the Alliance, have the legal right to work in New Zealand for the full term of office and preferably working knowledge of the snowsports industry

The constitution change, as stated above, is approved

Carried

9. Instructor of the year 2018

Ollie Midgely of Cardrona - congratulations!!

10. Adaptive – Christina Bruno

- Really excited to be included in Interski
- Excited in having 50% discount in exams and more opportunities that will be available to instructors

11. Coaching Pathway – Richie Johnson

- Development coaching accreditation is up and running
- People from all backgrounds are doing the courses.
- Had some great feedback
- Running courses in Wanaka and Queenstown.
- Can take as a live feed online – so can do overseas
- Now using a live platform called zoom to help improve the professionalism of the course for streaming
- Massive thanks to Sean Thompson and Tim Café

12. Fundamentals – Paul Philip

- Thanks to Rach and Colin for the support
- Second year of tags and cards
- Claire Dooney has managed to match the money NZSIA puts in by working on funding, improving resources available
- Created a new ecology document
- There is also a document online explaining the cultural background of the tags for instructors
- Mark Perana helping with pronunciation on the cultural aspect of Fundamentals
- Encourage the instructors to go online to use the resources created
- Snowplanet has the highest numbers in the country

- 7,000 – 8,000 kids participated in fundamentals last year approximately

13. New Officers - No election required

- Claire Dooney new Vice President
- Daniel Bogue new President

These 2 new positions are accepted by the membership

Carried

14. Snowcode

- A couple years ago SAANZ redid the snowcode for NZ
- Feedback came out when it was actioned that was taken back to SAANZ
- A survey was undertaken and distributed it through the channels
- As a result of the survey they are now proposing to add in some details
- Ewan on safety committee wants to thank the membership for their feedback that helped with this development

15. Presidents reports

Peter Clinton-Baker presented a walk-through time while he was on the board

Pete signs out – 6.25pm

Daniel Bogue and Rachael Milner presented to the AGM about Pete's time over the 11 years

Presented Pete with his gifts from NZSIA

Meeting Closed 645pm

Slide link: [here](#)